



An International Veterinary Pharmaceutical Business

Half-Yearly Financial Report 2012



Welcome to **Dechra**

Our Business

Dechra is an international pharmaceutical business focused on the veterinary market with its key area of specialisation being the development and marketing of companion animal products

Our Strategy

- To continue to develop an international high growth, cash generative, specialist veterinary products business; and
- To sustain growth and innovate in our Services business

Highlights

- Strong growth delivered through Dechra's key strategic Pharmaceutical segments
- Good revenue growth from Services
- Equine product acquisition completed
- FDA approval achieved at *Dales®* manufacturing site
- Balance sheet remains strong

Our Key Strengths

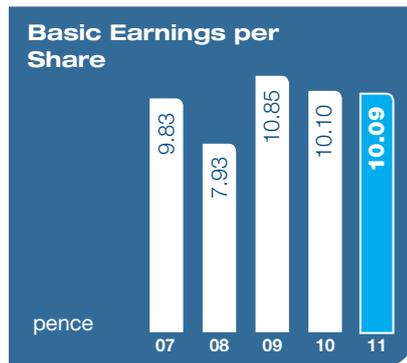
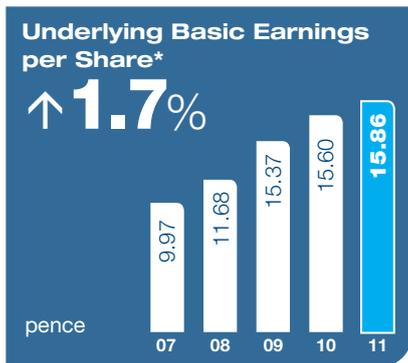
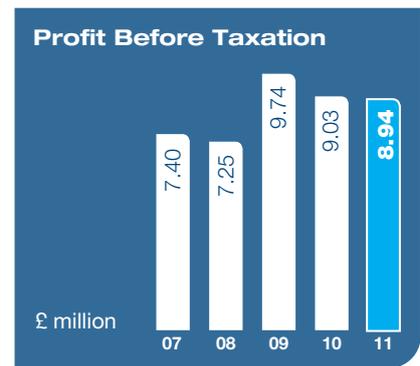
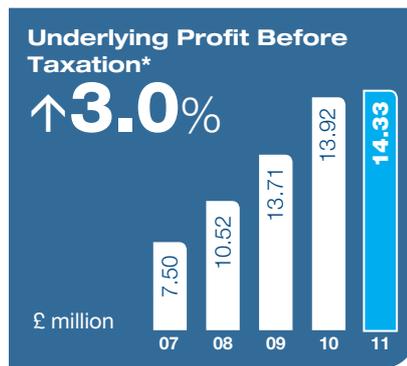
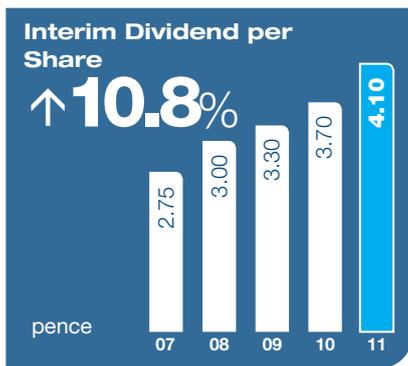
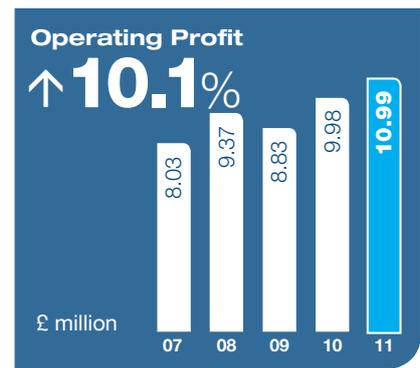
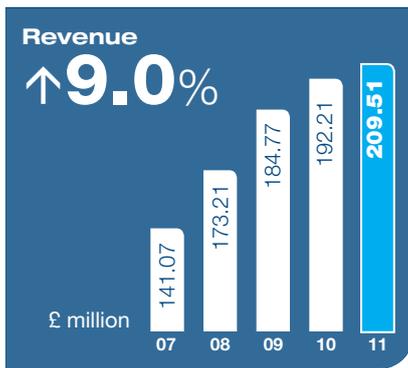
- Unique Products
- People and Expertise
- Strategic Focus
- International Footprint
- Strong Financial Platform
- Development Pipeline
- Strong Market Position
- Growing Markets
- Customer Satisfaction
- Innovation

Pages 1 to 4 do not form part of the Half-Yearly Financial Report and as such do not form part of the Auditors' Independent Review.

Forward-Looking Statements

This document contains certain forward-looking statements. The forward-looking statements reflect the knowledge and information available to the Company during the preparation and up to the publication of these Accounts. By their very nature, these statements depend upon circumstances and relate to events that may occur in the future and thereby involve a degree of uncertainty. Therefore, nothing in this document should be construed as a profit forecast by the Company.

Financial Highlights



* Before amortisation of acquired intangibles, acquisition expenses, rationalisation costs, impairment charges, loss on extinguishment of debt and the unwinding of discounts on deferred and contingent consideration (see note 8).



Group at a Glance

Pharmaceuticals

European Pharmaceuticals



Dechra Veterinary Products EU ("DVP EU")
Sales and marketing of Dechra's branded veterinary products and specialist pet foods to the veterinary profession in Europe



Dales Pharmaceuticals ("Dales")
MHRA and FDA approved licensed manufacturer of veterinary and human pharmaceuticals for DVP EU and third party customers

European Pharmaceuticals Revenue

↑ **10.5%**
to £48.3 million
(2010: £43.7 million)

US Pharmaceuticals



Dechra Veterinary Products US ("DVP US")
Sales and marketing of Dechra's branded endocrine, ophthalmic, dermatological and equine products into North America

US Pharmaceuticals Revenue

↑ **42.5%**
to £9.2 million
(2010: £6.5 million)

Product Development

The Product Development and Regulatory Team develops and licenses Dechra's own branded veterinary product portfolio of novel and generic pharmaceuticals and specialist pet diets



Services



National Veterinary Services

National Veterinary Services (“NVS®”)

UK market leader in the supply of pharmaceuticals, instruments, consumables, pet products and added value services to the veterinary profession



NationWide Laboratories

NationWide Laboratories (“NWL”)

Multi-disciplined independent commercial veterinary laboratory



Cambridge Specialist Laboratory Services

Cambridge Specialist Laboratory Services (“CSLS”)

Primary and secondary referral specialist veterinary immunoassay laboratory

Services Revenue

↑ **7.3%**
to £159.5 million
(2010: £148.6 million)



FDA Approval for Manufacturing at Dales

Following submission to the US Food and Drug Administration ("FDA") in 2010 and subsequent final inspection in September 2011, Dales was granted FDA approval in November 2011 to manufacture *Vetoryl*® 120mg capsules, to be marketed and sold in the US market.

Preparations for FDA approval took place over a three year period of significant investment in the quality systems and infrastructure at the Skipton facility. This followed an initial 'gap analysis' process which identified those aspects of the business operations requiring additional development to bring them into compliance with FDA requirements.

Site modifications to further improve the level of current Good Manufacturing Practice operated by the business, offering greater security and protection to the incoming raw materials and outgoing finished products have been completed.

New production, testing and service equipment has also been introduced during this period to ensure the highest levels of product quality and productivity. Extensive validation activities, carried out by

an expanded laboratory team, demonstrated and documented the close control and reproducibility of the production, cleaning and testing processes using both the new and existing equipment.

Documentation systems were extensively reviewed, redesigned and rewritten to meet with exacting FDA standards. These included:

- Master Batch Documents used to control and record the production and testing processes for each batch.
- Standard Operating Procedures used to help train staff to carry out their work on a reliable and consistent basis.
- Quality Management System documents used to collect and control quality information within the business and ensure that problems are correctly identified and dealt with effectively.

The ability to produce Dechra's leading product, *Vetoryl*, for the US market will result in medium term margin improvements for Dechra and a secure supply chain for this strategically important product.

We will be looking to extend the FDA approval into other products and dosage forms, which will open up further opportunities to both enhance the range of products sold in the US and add to our manufacturing capabilities provided to third party customers.

The FDA approval complements *Dales'* existing licenses and the facility is now able to produce pharmaceutical products for all major world markets.



Acquisition of HY-50®

The worldwide rights (excluding Canada) to *HY-50* were acquired in January 2012 from Bexinc Limited for a cash consideration of 8.03 million Canadian dollars. The consideration was funded from the Group's existing cash resources.

HY-50 is used for intra-articular ("IA") or intravenous ("IV") treatment of lameness in horses caused by joint dysfunction. It is unique in Europe as being the only single injection to deliver 50mg of Sodium Hyaluronate and having both IA and IV indications. This product acquisition further strengthens our specialist equine portfolio and will be earnings enhancing in the first full year of ownership.

It is currently approved and marketed by various companies in the UK, Belgium, Netherlands, Sweden, Finland, Denmark, Norway, Italy, Germany and Spain. Furthermore, registrations are being prepared for France and Switzerland. Dechra already markets the product in the UK as the marketing rights were acquired as part of the *Genitrix*® acquisition. Marketing rights for all other territories return to Dechra by July 2013.



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for the six months ended 31 December 2011

Introduction

In the first six months of the financial year Dechra has delivered strong growth in its key strategic Pharmaceuticals segments. The main factors driving the performance in this period are the solid organic growth from our pharmaceutical products, the contribution from the two acquisitions made in the previous financial year and the benefit from the in-house marketing of *Vetoryl*.

Good revenue growth was seen in our Services segment, however as previously reported gross margin remained under pressure and was reduced in the period due to product mix and increased discounting in a highly competitive market.

Overall the Group has performed to management's expectation during the period.

Financials

In the six months ended 31 December 2011, Group revenue increased by 9.0% to £209.5 million (2010: £192.2 million). Underlying operating profit rose to £16.2 million (2010: £14.5 million), an increase of 11.8%. Underlying profit before taxation was £14.3 million compared to the £13.9 million achieved in 2010. At constant currency and excluding foreign currency gains and losses, underlying profit before tax was £15.1 million, an increase of 11.3% compared to the equivalent period in 2010. Operating profit was £11.0 million (2010: £10.0 million). Profit before taxation was £8.9 million (2010: £9.0 million).

Underlying basic earnings per share was 15.86 pence (2010: 15.60 pence). Basic earnings per share was 10.09 pence (2010: 10.10 pence).

Cash flow from operating activities was £1.4 million compared to the £0.8 million achieved in 2010. In accordance with our normal cash flow cycle, we expect a strong cash inflow in the second half of the financial year.

Inventory at 31 December 2011 was high due to pre-Christmas purchasing at *NVS* with inventories falling to more normal levels during January.

Trade receivable days at 31 December 2011 was 48 compared to 42 at 31 December 2010, reflecting increased sales to corporate accounts with extended payment terms at *NVS*.

Net borrowings at 31 December 2011 were £46.1 million compared to £34.1 million at 30 June 2011 and £49.6 million at 31 December 2010.

Total available bank facilities are currently £70.0 million of which £10.0 million, currently not utilised, is renewable within the next 12 months.

Interest cover on underlying operating profit was 12.9 times (2010: 10.9 times) excluding gains and losses on foreign exchange movements and derivative contracts.

Dividend

The Board is pleased to declare an interim dividend of 4.1 pence per share (2010: 3.7 pence), an increase of 10.8%. The interim dividend is covered 3.9 times by underlying profit after taxation (2010: 4.2 times).

The dividend is payable on 10 April 2012 to Shareholders on the Register of Members at close of business on 9 March 2012. The ordinary shares will become ex dividend on 7 March 2012.



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European Pharmaceuticals

Pharmaceutical Products

All product groups have demonstrated solid organic growth at constant currency throughout the period. Demand for our products in the majority of Northern European markets remain strong and are delivering higher than expected growth. Good growth has been seen from both *Felimazole*® and *Vetoryl* since their introduction into our own subsidiary sales and marketing teams. The *DermaPet*® products acquired in October 2010 have been launched in the Nordic territories in Dechra livery with positive initial sales; the range has also been prepared in Dechra livery for imminent launch into other key European subsidiary territories.

The restructure that created a Benelux operation is progressing well and initial sales in Belgium achieved management expectations.

Specialist Pet Diets

Sales of specialist pet diets were flat in the period because of reduced export sales due to the phasing of orders; this was offset by modest sales growth in our core markets. Sales growth in our subsidiary territories improved in December and export was also bolstered at the end of the period by the successful launch of the range into South Korea.

We have now successfully completed the supply change of all the feline dry products into our new outsourced manufacturing facility in Sweden following the transfer of our canine diets in the preceding financial year. The wet diets have also been re-optimised and will be re-introduced in

spring 2012 in a new European pack presentation with nine languages. This will improve operational efficiency as it reduces the number of stocking units from 130 to 19. The introduction of a senior wet diet for dogs and cats to provide balanced nutrition in older animals is also planned for later in the financial year.

Manufacturing

Following the successful FDA approval of our manufacturing facility, *Dales*, in November 2011, we have commenced the first in-house production of 120mg *Vetoryl* capsules for the US market. Work has started on extending this licence into other dosage strengths of *Vetoryl*. Furthermore, plans are being prepared to extend FDA approval to other products and dosage forms.

A Medicine and Healthcare products Regulatory Agency ("MHRA") audit has also been conducted over the period which achieved the highest audit standard in our history.

Commercially we have seen a 9.4% increase in our contract manufacturing business compared to the corresponding period last year. We have also agreed terms with third party customers to provide contract technical services, for example formulation, analytic method development, validation and stability testing.

US Pharmaceuticals

Dechra Veterinary Products US ("DVP US")

A strong sales performance by DVP US was driven by *DermaPet* sales, where move out in new Dechra livery from veterinary practices increased over the corresponding period last year by 17.0%. *Vetoryl* sales also increased by 14.0% over the corresponding period, despite continued pro-active competition from compounding pharmacies. A 120mg strength of *Vetoryl* has been launched and a 5mg presentation is also being developed to increase dosing options

to negate the perceived need for a compounded product. We have continued to extend educational programmes to increase awareness of Cushing's syndrome, the condition for which *Vetoryl* is prescribed; two new field based veterinarians have been appointed to conduct meetings and presentations across the United States.

A new monthly e-newsletter focusing on the technical aspects of our products has been launched to approximately 10,000 subscribing veterinarians.

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Product Development

Libromide®, a product registered in the UK for canine epilepsy, acquired as part of *Genitrix* Limited in December 2010, has gained approval through the Mutual Recognition procedure throughout Europe. The product will be launched in all major territories in the second half of this financial year.

Manufacturing problems on our new novel equine product, reported in the Annual Report and Accounts for the year ended 30 June 2011, have been overcome. Terms have been agreed with a new manufacturer and initial validation batches of the product will be manufactured shortly. All other pharmaceutical development projects are progressing to expectations and the pipeline remains robust. Additionally, new opportunities have been identified and a pharmaceutical which is novel to the veterinary market is currently being screened for effectiveness.

Two new therapeutic pet diets have been developed during the period; *Specific*® CED Canine Endocrine Support and *Specific* FID Feline Digestive Support. *Specific* CED has been developed to support the treatment of endocrine disorders such as diabetes and Cushing's syndrome, therefore it is ideal to market alongside our pharmaceutical endocrine products, one of our key areas of specialisation and strategic focus. *Specific* FID is a complete dietetic food for adult cats with acute and chronic gastrointestinal disorders. An additional therapeutic diet has been developed, which we are planning to market in the second half of this financial year.

Acquisition

In January 2012, post the period being reported, an equine product was acquired from Bexinc Limited for 8.03 million Canadian dollars. The product, *HY-50*, is used for intra-articular or intravenous treatment of lameness in horses caused by joint dysfunction. It currently has marketing approvals in 10 European countries; registrations in other territories are currently being prepared.

For the year ended 28 February 2011, *HY-50* earned revenue of US\$2.2 million and operating income of US\$1.0 million. The consideration was funded from the Group's existing cash resources. The acquisition will make a small contribution in the second half of the financial year and will be earnings enhancing in the year ending 30 June 2013.

Outlook

Trading within our veterinary product segment, the main area of our strategic focus, continues to perform robustly. We remain well positioned to maintain strong growth by continued organic growth of existing products, expansion into new territories and the introduction of new products.

The overall economic environment will continue to pose challenges, especially in our Services segment, however overall market growth continues to exceed pre-year expectations.

Although revenue growth in our Services segment has been offset by a decrease in margin, the Group's Pharmaceuticals segments continues to perform well; we therefore remain confident in our growth strategy.

Principal Risks and Uncertainties

As we have stated in previous reports, the Group, like every business, faces risks and uncertainties in both its day-to-day operations and through events relating to the achievement of its long term strategic objectives. The Board has ultimate responsibility for risk management within the Group and ensures that there is an ongoing and embedded process of assessing, monitoring, managing and reporting on significant risks faced by the separate business units and by the Group as a whole. The Board has established a rolling strategic road map which is regularly monitored and reviewed throughout the financial year. This therefore enables the Board to ensure that the risks and uncertainties are considered in line with the ongoing strategy.



The main potential risk areas identified by the Board which could impact the next six months are as follows:

| Strategy | Risk | How we mitigate the risk |
|--|--|--|
| To continue to develop a high growth, cash generative specialist veterinary products business | Competitor product launched against one of our leading brands | <ul style="list-style-type: none"> Product improvement plans and marketing strategies are reviewed on a regular basis Where competitor products are launched a response strategy is established and followed by our marketing team to highlight any unique selling points or competitive advantages or to position our products defensively to minimise competitor impact Market research is conducted in order to allow the marketing team to better understand customer needs and ensure that our products fulfil the identified requirements Any product patents are monitored and consideration given to the formulation of a defensive strategy towards the end of the life of the patent |
| To sustain growth from our core businesses | The failure of a major customer or supplier | <ul style="list-style-type: none"> The business units monitor the financial status of both key customers and suppliers and maintain regular contact with them (including face to face meetings) Where it becomes evident that issues in relation to manufacturing/supply may arise alternative suppliers are identified and detailed plans drafted. Where a manufacturing transfer is required stock is built up in order to avoid/mitigate an out of stock situation In respect of manufacturing, a "second sourcing" project for key materials has been established and maintained All contracts with key suppliers and customers are reviewed from both a commercial and legal perspective to ensure that assignment of the contract is allowed should there be a change of control of either of the contracting parties |
| | Failure to meet regulatory requirements under which we operate thereby disrupting our operations and our product manufacture pipeline/loss of key products due to regulatory changes | <ul style="list-style-type: none"> The Group always strives to exceed regulatory requirements and ensures that its employees have detailed experience and knowledge of the regulations All businesses have clearly established quality systems and procedures in place Regular contact is maintained with all relevant regulatory bodies in order to build/strengthen relationships and ensure good communication lines The regulatory and legal teams remain constantly updated in respect of proposed/actual changes in order to ensure that the business is equipped to deal with and adhere to such changes Where any changes are identified which could affect our ability to continue to market and sell any of our products a response team is created in order to mitigate such risk and to retain effective communication with the relevant regulators |
| | Increasingly competitive UK veterinary market place (resulting in margin pressure) | <ul style="list-style-type: none"> The NVS management team are committed to providing high levels of service and are developing innovative solutions to support veterinary practices to differentiate ourselves from our competitors |



Michael Redmond

Non-Executive Chairman
21 February 2012



Ian Page

Chief Executive

Responsibility Statement of the Directors in Respect of the Half-Yearly Financial Report

We confirm that to the best of our knowledge:

- the condensed consolidated set of financial statements has been prepared in accordance with IAS 34 Interim Financial Reporting as adopted by the EU.
- the interim management report (this comprises the half-yearly financial report) includes a fair review of the information required by:
 - (a) DTR 4.2.7R of the *Disclosure and Transparency Rules*, being an indication of important events that have occurred during the first six months of the financial year and their impact on the condensed consolidated set of financial statements; and a description of the principal risks and uncertainties for the remaining six months of the year; and
 - (b) DTR 4.2.8R of the *Disclosure and Transparency Rules*, being related party transactions that have taken place in the first six months of the current financial year and that have materially affected the financial position or performance of the entity during that period; and any changes in the related party transactions described in the last Annual Report that could do so.

By Order of the Board:



Ian Page

Chief Executive
21 February 2012



Simon Evans

Group Finance Director
21 February 2012

Condensed Consolidated Income Statement

for the six months ended 31 December 2011

| | Note | Six months ended 31.12.11 £'000 | 31.12.10 £'000 | Year ended 30.06.11 £'000 |
|--|------|---------------------------------------|-------------------|---------------------------------|
| Revenue | 2 | 209,511 | 192,208 | 389,237 |
| Cost of sales | | (163,038) | (150,115) | (300,876) |
| Gross profit | | 46,473 | 42,093 | 88,361 |
| Distribution costs | | (8,877) | (8,746) | (17,659) |
| Administrative expenses | | (26,607) | (23,367) | (48,984) |
| Operating profit | 2 | 10,989 | 9,980 | 21,718 |
| Underlying operating profit | 8 | 16,179 | 14,475 | 31,823 |
| Non-underlying items* | 8 | (5,190) | (4,495) | (10,105) |
| Operating profit | | 10,989 | 9,980 | 21,718 |
| Finance income | 3 | 290 | 1,200 | 2,144 |
| Underlying finance expense | 4 | (2,136) | (1,760) | (3,898) |
| Non-underlying items* | 4 | (199) | (391) | (1,450) |
| Finance expense | | (2,335) | (2,151) | (5,348) |
| Profit before taxation | 2 | 8,944 | 9,029 | 18,514 |
| Underlying profit before taxation | 8 | 14,333 | 13,915 | 30,069 |
| Non-underlying items* | 8 | (5,389) | (4,886) | (11,555) |
| Profit before taxation | | 8,944 | 9,029 | 18,514 |
| Income tax expense | 5 | (2,236) | (2,348) | (4,380) |
| Profit for the period attributable to equity owners of the parent | | 6,708 | 6,681 | 14,134 |
| Underlying profit after taxation | | 10,548 | 10,315 | 22,748 |
| Non-underlying items* | | (3,840) | (3,634) | (8,614) |
| Profit for the period attributable to equity owners of the parent | | 6,708 | 6,681 | 14,134 |
| Earnings per share | | | | |
| Basic | 7 | 10.09p | 10.10p | 21.33p |
| Diluted | 7 | 10.06p | 10.05p | 21.26p |
| Dividend per share | 6 | 4.10p | 3.70p | 12.10p |

* Non-underlying items comprise amortisation of acquired intangibles, acquisition expenses, rationalisation costs, impairment charges, loss on extinguishment of debt and unwinding of discounts on deferred and contingent consideration.

Condensed Consolidated Statement of Comprehensive Income

for the six months ended 31 December 2011

| | Six months ended 31.12.11 | 31.12.10 | Year ended 30.06.11 |
|---|-------------------------------------|----------|------------------------|
| | £'000 | £'000 | £'000 |
| Profit for the period | 6,708 | 6,681 | 14,134 |
| Other comprehensive income: | | | |
| Effective portion of changes in fair value of cash flow hedges | (188) | 383 | (684) |
| Cash flow hedges recycled to income statement | 199 | — | 670 |
| Foreign currency translation differences for foreign operations | (3,667) | 2,338 | 3,411 |
| Recycled to income statement | — | (192) | — |
| Income tax relating to components of other comprehensive income | (3) | (107) | (4) |
| Total comprehensive income for the period attributable to equity owners of the parent | 3,049 | 9,103 | 17,527 |

Condensed Consolidated Statement of Financial Position

at 31 December 2011

| | Note | As at 31.12.11 £'000 | As at 31.12.10 £'000 | As at 30.06.11 £'000 |
|---|------|----------------------------|----------------------------|----------------------------|
| ASSETS | | | | |
| Non-current assets | | | | |
| Intangible assets | | 116,835 | 125,873 | 125,098 |
| Property, plant & equipment | | 7,344 | 7,714 | 7,721 |
| Total non-current assets | | 124,179 | 133,587 | 132,819 |
| Current assets | | | | |
| Inventories | | 48,398 | 42,261 | 40,760 |
| Trade and other receivables | | 64,712 | 52,988 | 66,293 |
| Cash and cash equivalents | 9 | 15,131 | 18,089 | 30,496 |
| Total current assets | | 128,241 | 113,338 | 137,549 |
| Total assets | | 252,420 | 246,925 | 270,368 |
| LIABILITIES | | | | |
| Current liabilities | | | | |
| Borrowings | 9 | (8,474) | (8,457) | (8,502) |
| Trade and other payables | | (64,213) | (70,825) | (74,559) |
| Deferred and contingent consideration | | (300) | — | (500) |
| Current tax liabilities | | (4,632) | (5,522) | (5,391) |
| Total current liabilities | | (77,619) | (84,804) | (88,952) |
| Non-current liabilities | | | | |
| Borrowings | 9 | (52,728) | (59,280) | (56,085) |
| Deferred and contingent consideration | | (13,593) | — | (13,555) |
| Deferred tax liabilities | | (11,896) | (11,130) | (13,443) |
| Total non-current liabilities | | (78,217) | (70,410) | (83,083) |
| Total liabilities | 2 | (155,836) | (155,214) | (172,035) |
| Net assets | | 96,584 | 91,711 | 98,333 |
| EQUITY | | | | |
| Issued share capital | | 668 | 663 | 664 |
| Share premium account | | 63,890 | 63,430 | 63,559 |
| Hedging reserve | | (286) | — | (294) |
| Foreign currency translation reserve | | 1,084 | 3,486 | 4,751 |
| Merger reserve | | 1,770 | 1,770 | 1,770 |
| Retained earnings | | 29,458 | 22,362 | 27,883 |
| Total equity attributable to equity owners of the parent | | 96,584 | 91,711 | 98,333 |

Condensed Consolidated Statement of Changes in Shareholders' Equity

for the six months ended 31 December 2011

| | Attributable to equity holders of the parent | | | | | | | Total £'000 |
|--|--|--------------------------------------|-----------------------------|--|----------------------------|-------------------------------|---------------|----------------|
| | Issued share capital £'000 | Share premium account £'000 | Hedging reserve £'000 | Foreign currency translation reserve £'000 | Merger reserve £'000 | Retained earnings £'000 | | |
| Six months ended 31 December 2010 | | | | | | | | |
| At 1 July 2010 | 661 | 63,021 | (276) | 1,340 | 1,770 | 19,712 | 86,228 | |
| Profit for the period | — | — | — | — | — | 6,681 | 6,681 | |
| Effective portion of changes in fair value of cash flow hedges, net of tax | — | — | 276 | — | — | — | 276 | |
| Foreign currency translation differences for foreign operations, net of tax | — | — | — | 2,338 | — | — | 2,338 | |
| Cash flow hedges recycled to income statement, net of tax | — | — | — | (192) | — | — | (192) | |
| Total comprehensive income for the period | — | — | 276 | 2,146 | — | 6,681 | 9,103 | |
| Transactions with owners | | | | | | | | |
| Dividends paid | — | — | — | — | — | (4,764) | (4,764) | |
| Share-based payments | — | — | — | — | — | 733 | 733 | |
| Shares issued | 2 | 409 | — | — | — | — | 411 | |
| Total contributions by and distribution to owners | 2 | 409 | — | — | — | (4,031) | (3,620) | |
| At 31 December 2010 | 663 | 63,430 | — | 3,486 | 1,770 | 22,362 | 91,711 | |
| Year ended 30 June 2011 | | | | | | | | |
| At 1 July 2010 | 661 | 63,021 | (276) | 1,340 | 1,770 | 19,712 | 86,228 | |
| Profit for the period | — | — | — | — | — | 14,134 | 14,134 | |
| Effective portion of changes in fair value of cash flow hedges, net of tax | — | — | (506) | — | — | — | (506) | |
| Foreign currency translation differences for foreign operations, net of tax | — | — | — | 3,411 | — | — | 3,411 | |
| Cash flow hedges recycled to income statement, net of tax | — | — | 488 | — | — | — | 488 | |
| Total comprehensive income for the period | — | — | (18) | 3,411 | — | 14,134 | 17,527 | |
| Transactions with owners | | | | | | | | |
| Dividends paid | — | — | — | — | — | (7,221) | (7,221) | |
| Share-based payments | — | — | — | — | — | 1,258 | 1,258 | |
| Shares issued | 3 | 538 | — | — | — | — | 541 | |
| Total contributions by and distribution to owners | 3 | 538 | — | — | — | (5,963) | (5,422) | |
| At 30 June 2011 | 664 | 63,559 | (294) | 4,751 | 1,770 | 27,883 | 98,333 | |
| Six months ended 31 December 2011 | | | | | | | | |
| At 1 July 2011 | 664 | 63,559 | (294) | 4,751 | 1,770 | 27,883 | 98,333 | |
| Profit for the period | — | — | — | — | — | 6,708 | 6,708 | |
| Effective portion of changes in fair value of cash flow hedges, net of tax | — | — | (139) | — | — | — | (139) | |
| Foreign currency translations differences for foreign operations, net of tax | — | — | — | (3,667) | — | — | (3,667) | |
| Cash flow hedges recycled to income statement, net of tax | — | — | 147 | — | — | — | 147 | |
| Total comprehensive income for the period | — | — | 8 | (3,667) | — | 6,708 | 3,049 | |
| Transactions with owners | | | | | | | | |
| Dividends paid | — | — | — | — | — | (5,584) | (5,584) | |
| Share-based payments | — | — | — | — | — | 451 | 451 | |
| Shares issued | 4 | 331 | — | — | — | — | 335 | |
| Total contributions by and distribution to owners | 4 | 331 | — | — | — | (5,133) | (4,798) | |
| At 31 December 2011 | 668 | 63,890 | (286) | 1,084 | 1,770 | 29,458 | 96,584 | |

Condensed Consolidated Statement of Cash Flows

for the six months ended 31 December 2011

| | Note | Six months ended 31.12.11 £'000 | 31.12.10 £'000 | Year ended 30.06.11 £'000 |
|---|------|---------------------------------------|-------------------|---------------------------------|
| Cash flows from operating activities | | | | |
| Profit for the period | | 6,708 | 6,681 | 14,134 |
| <i>Adjustments for:</i> | | | | |
| Depreciation | | 772 | 717 | 1,535 |
| Amortisation | | 6,051 | 4,585 | 10,362 |
| (Profit)/loss on sale of property, plant and equipment | | (1) | 1 | 1 |
| Finance income | 3 | (290) | (1,200) | (2,144) |
| Finance expense | 4 | 2,335 | 2,151 | 5,348 |
| Equity-settled share-based payment expenses | | 562 | 345 | 830 |
| Income tax expense | | 2,236 | 2,348 | 4,380 |
| Operating cash flow before changes in working capital | | 18,373 | 15,628 | 34,446 |
| Increase in inventories | | (8,317) | (6,619) | (4,814) |
| Decrease/(increase) in trade and other receivables | | 39 | 186 | (12,408) |
| (Decrease)/increase in trade and other payables | | (8,742) | (8,353) | 8,150 |
| Cash flow from operating activities before interest and taxation | | 1,353 | 842 | 25,374 |
| Interest paid | | (1,497) | (1,638) | (3,586) |
| Income taxes paid | | (3,822) | (2,179) | (5,034) |
| Net cash (outflow)/inflow from operating activities | | (3,966) | (2,975) | 16,754 |
| Cash flows from investing activities | | | | |
| Proceeds from sale of property, plant and equipment | | 6 | 2 | 2 |
| Interest received | | 135 | 438 | 957 |
| Acquisition of subsidiaries | 10 | (500) | (33,047) | (33,047) |
| Purchase of property, plant and equipment | | (602) | (619) | (1,280) |
| Capitalised development expenditure | | (182) | (424) | (1,025) |
| Purchase of other intangible non-current assets | | (515) | (983) | (1,785) |
| Net cash outflow from investing activities | | (1,658) | (34,633) | (36,178) |
| Cash flows from financing activities | | | | |
| Proceeds from the issue of share capital | | 335 | 411 | 541 |
| New borrowings | | — | 68,000 | 68,000 |
| Expenses of raising new borrowings | | — | (944) | (944) |
| Repayment of borrowings | | (4,295) | (37,692) | (41,829) |
| Resetting of foreign currency borrowings | | (199) | (580) | 320 |
| Dividends paid | | (5,584) | (4,764) | (7,221) |
| Net cash (outflow)/inflow from financing activities | | (9,743) | 24,431 | 18,867 |
| Net decrease in cash and cash equivalents | | (15,367) | (13,177) | (557) |
| Cash and cash equivalents at start of period | | 30,496 | 31,502 | 31,502 |
| Exchange differences on cash and cash equivalents | | 2 | (236) | (449) |
| Cash and cash equivalents at end of period | | 15,131 | 18,089 | 30,496 |
| Reconciliation of net cash flow to movement in net borrowings | | | | |
| Net decrease in cash and cash equivalents | | (15,367) | (13,177) | (557) |
| Repayment of borrowings | | 4,295 | 37,692 | 41,829 |
| New borrowings | | — | (68,000) | (68,000) |
| Arrangement fees and expenses on new borrowings | | — | 944 | 944 |
| Exchange differences on cash and cash equivalents | | 2 | (236) | (449) |
| Retranslation of foreign borrowings | | (910) | 390 | 254 |
| Loss on extinguishment of debt | | — | (391) | — |
| Other non-cash changes | | — | (169) | (1,411) |
| Movement in net borrowings in the period | | (11,980) | (42,947) | (27,390) |
| Net borrowings at start of period | | (34,091) | (6,701) | (6,701) |
| Net borrowings at end of period | 9 | (46,071) | (49,648) | (34,091) |

Notes to the Financial Statements

for the six months ended 31 December 2011

1. Basis of Preparation and Principal Accounting Policies

Dechra Pharmaceuticals PLC (the "Company") is a company domiciled in the UK. The condensed set of financial statements as at, and for, the six months ended 31 December 2011 comprises the Company and its subsidiaries (together referred to as the "Group").

The Group financial statements as at, and for, the year ended 30 June 2011 prepared in accordance with IFRSs as adopted by the EU and with those parts of the Companies Act 2006 applicable to companies reporting under EU adopted IFRS, are available upon request from the Company's registered office at Dechra House, Jamage Industrial Estate, Talke Pits, Stoke-on-Trent, ST7 1XW.

The prior year comparatives are derived from audited financial information for Dechra Pharmaceuticals PLC as set out in the Annual Report for the year ended 30 June 2011 and the unaudited financial information in the half-yearly financial report for the six months ended 31 December 2010. The comparative figures for the financial year ended 30 June 2011 are not the Company's statutory accounts for that financial year. Those accounts have been reported on by the Company's Auditor and delivered to the Registrar of Companies. The report of the Auditor (i) was unqualified, (ii) did not include a reference to any matters to which the Auditor drew attention by way of emphasis without qualifying their report, and (iii) did not contain a statement under section 498(2) or (3) of the Companies Act 2006.

The Directors consider that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing these interim financial statements.

The condensed set of financial statements for the six months ended 31 December 2011 are unaudited but have been reviewed by the Auditor. The independent review report is set out on the inside back cover.

Statement of Compliance

The condensed set of financial statements included in this half-yearly financial report has been prepared in accordance with IAS 34 'Interim Financial Reporting' as adopted by the EU. The condensed set of financial statements does not include all of the information required for full annual financial statements, and should be read in conjunction with the Group financial statements as at, and for, the year ended 30 June 2011.

This condensed set of financial statements was approved by the Board of Directors on 21 February 2012.

Significant Accounting Policies

As required by the Disclosure and Transparency Rules of the Financial Services Authority, the condensed set of financial statements has been prepared applying the accounting policies and presentation that were applied in the preparation of the Company's consolidated financial statements for the year ended 30 June 2011, except where new or revised accounting standards have been applied.

Estimates and Judgements

The preparation of a condensed set of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

New and Revised Standards

The following standards/revisions to standards and interpretations are applicable to the Group and have been adopted as they are mandatory for the year ending 30 June 2012.

- IAS 24 'Related Party Disclosures (revised 2009)'

Improvements to IFRS

- IFRS 7 'Financial Instruments: Disclosures' - Amendments to Disclosures
- IAS 1 'Presentation of Financial Statements' - Presentation of Statement of Changes in Equity
- IAS 34 'Interim Financial Reporting' - Significant Events and Transactions

2. Segmental Analysis

The Group has four reportable segments, as discussed below, which are based on information provided to the Board of Directors, which is deemed to be the Group's chief operating decision maker. Several operating segments which have similar economic characteristics have been aggregated into the reporting segments.

The Services segment comprises *National Veterinary Services*, *NationWide Laboratories* and *Cambridge Specialist Laboratory Services*. The segment serves UK veterinary practices in both the companion animal and livestock sectors.

The European Pharmaceuticals segment comprises *Dechra Veterinary Products EU* and *Dales*. It operates internationally and is unique in having its sole area of specialisation in companion animal products.

The US Pharmaceuticals segment consists of *Dechra Veterinary Products US* which sells companion animal pharmaceuticals into that territory.

The Pharmaceuticals research and development segment includes all of the Group's pharmaceutical research and development activities.

| | Six months ended 31.12.11 | 31.12.10 | Year ended 30.06.11 |
|--|-------------------------------------|-----------|------------------------|
| | £'000 | £'000 | £'000 |
| Revenue by segment | | | |
| Services — total | 159,500 | 148,592 | 296,258 |
| — intersegment | (260) | (102) | (190) |
| European Pharmaceuticals — total | 48,281 | 43,677 | 89,287 |
| — intersegment | (7,241) | (6,435) | (12,225) |
| US Pharmaceuticals | 9,231 | 6,476 | 16,107 |
| | 209,511 | 192,208 | 389,237 |
| Operating profit/(loss) by segment | | | |
| Services | 5,397 | 6,349 | 13,087 |
| European Pharmaceuticals | 12,780 | 10,436 | 22,506 |
| US Pharmaceuticals | 2,302 | 1,846 | 4,838 |
| Pharmaceuticals research and development | (2,405) | (2,456) | (5,221) |
| Segment operating profit | 18,074 | 16,175 | 35,210 |
| Corporate and other unallocated costs | (1,895) | (1,700) | (3,387) |
| Underlying operating profit | 16,179 | 14,475 | 31,823 |
| Amortisation of acquired intangibles | (5,190) | (3,871) | (8,938) |
| Rationalisation costs | — | (49) | (474) |
| Acquisition costs | — | (575) | (693) |
| Total operating profit | 10,989 | 9,980 | 21,718 |
| Finance income | 290 | 1,200 | 2,144 |
| Finance expense | (2,335) | (2,151) | (5,348) |
| Profit before taxation | 8,944 | 9,029 | 18,514 |
| Total liabilities by segment | | | |
| Services | (47,865) | (42,073) | (58,337) |
| European Pharmaceuticals | (13,415) | (14,401) | (14,465) |
| US Pharmaceuticals | (14,527) | (14,568) | (13,837) |
| Pharmaceuticals research and development | (249) | (129) | (654) |
| Segment liabilities | (76,056) | (71,171) | (87,293) |
| Corporate loan and revolving credit facility | (60,700) | (66,850) | (63,814) |
| Corporate accruals and other payables | (2,552) | (541) | (2,094) |
| Current and deferred tax liabilities | (16,528) | (16,652) | (18,834) |
| | (155,836) | (155,214) | (172,035) |

Notes to the Financial Statements

for the six months ended 31 December 2011

3. Finance Income

| | Six months ended | | Year ended |
|--|------------------|----------|------------|
| | 31.12.11 | 31.12.10 | 30.06.11 |
| | £'000 | £'000 | £'000 |
| Recognised in the income statement | | | |
| Finance income arising from: | | | |
| – cash and cash equivalents | 135 | 431 | 1,113 |
| – derivatives at fair value through profit or loss | 155 | 189 | – |
| – foreign exchange gains | – | 573 | 999 |
| – loans and receivables | – | 7 | 32 |
| | 290 | 1,200 | 2,144 |

4. Finance Expense

| | Six months ended | | Year ended |
|---|------------------|----------|------------|
| | 31.12.11 | 31.12.10 | 30.06.11 |
| | £'000 | £'000 | £'000 |
| Underlying | | | |
| Finance expense arising from: | | | |
| – financial liabilities at amortised cost | 1,386 | 1,760 | 3,898 |
| – foreign exchange losses | 750 | – | – |
| Underlying finance expense | 2,136 | 1,760 | 3,898 |
| Non-underlying | | | |
| Loss on extinguishment of debt | – | 391 | 1,256 |
| Unwinding of discounts on deferred and contingent consideration | 199 | – | 194 |
| Non-underlying finance expense | 199 | 391 | 1,450 |
| Total finance expense | 2,335 | 2,151 | 5,348 |

5. Income Tax Expense

The tax charge for the six months ended 31 December 2011 has been based on the estimated effective rate for the year ending 30 June 2012 of 25.0% (six months ended 31 December 2010: 26.0%, year ended 30 June 2011: 24.3%).

6. Dividends

The final dividend for the year ended 30 June 2011 of 8.40p per share costing £5,584,000 has been paid in the period.

The Directors have declared an interim dividend of 4.10p per share (2010: 3.70p) costing £2,738,000 (2010: £2,457,000). It is payable on 10 April 2012 to Shareholders whose names are on the Register of Members at close of business on 9 March 2012. The ordinary shares will become ex dividend on 7 March 2012.

As the dividend was declared after the end of the period being reported and in accordance with IAS10 'Events After the Balance Sheet Date', the interim dividend has not been accrued for in these financial statements. It will be shown as a deduction from equity in the financial statements for the year ending 30 June 2012.

7. Earnings per Share

Earnings per ordinary share have been calculated by dividing the profit attributable to equity holders of the parent after taxation for each financial period by the weighted average number of ordinary shares in issue during the period.

| | Six months ended 31.12.11 | 31.12.10 | Year ended 30.06.11 |
|----------------------------|-------------------------------------|----------|------------------------|
| | Pence | Pence | Pence |
| Basic earnings per share | | | |
| – underlying* | 15.86 | 15.60 | 34.33 |
| – basic | 10.09 | 10.10 | 21.33 |
| Diluted earnings per share | | | |
| – underlying* | 15.82 | 15.51 | 34.22 |
| – diluted | 10.06 | 10.05 | 21.26 |

The calculations of basic and diluted earnings per share are based upon:

| | £'000 | £'000 | £'000 |
|--|---------------|--------|--------|
| Earnings for underlying basic and underlying diluted earnings per share calculations | 10,548 | 10,315 | 22,748 |
| Earnings for basic and diluted earnings per share | 6,708 | 6,681 | 14,134 |

| | No. | No. | No. |
|---|-------------------|------------|------------|
| Weighted average number of ordinary shares for basic earnings per share | 66,489,328 | 66,137,989 | 66,253,477 |
| Impact of share options | 202,109 | 361,933 | 221,013 |
| Weighted average number of ordinary shares for diluted earnings per share | 66,691,437 | 66,499,922 | 66,474,490 |

* Underlying measures exclude non-underlying items as defined on the Condensed Consolidated Income Statement.

8. Underlying Operating Profit and Profit Before Taxation

| | Six months ended 31.12.11 | 31.12.10 | Year ended 30.06.11 |
|---|-------------------------------------|----------|------------------------|
| | £'000 | £'000 | £'000 |
| Operating profit | | | |
| Underlying operating profit is calculated as follows: | | | |
| Operating profit | 10,989 | 9,980 | 21,718 |
| Amortisation of intangible assets acquired as a result of business combinations | 5,190 | 3,871 | 8,938 |
| Expenses of the acquisition of <i>DermaPet</i> Inc. | – | 468 | 585 |
| Expenses of the acquisition of <i>Genitrix</i> Limited | – | 107 | 108 |
| Rationalisation costs | – | 49 | 474 |
| Underlying operating profit | 16,179 | 14,475 | 31,823 |
| Profit before taxation | | | |
| Underlying profit before taxation is calculated as follows: | | | |
| Profit before taxation | 8,944 | 9,029 | 18,514 |
| Amortisation of intangible assets acquired as a result of business combinations | 5,190 | 3,871 | 8,938 |
| Expenses of the acquisition of <i>DermaPet</i> Inc. | – | 468 | 585 |
| Expenses of the acquisition of <i>Genitrix</i> Limited | – | 107 | 108 |
| Rationalisation costs | – | 49 | 474 |
| Unwinding of discounts on deferred and contingent consideration | 199 | – | 194 |
| Loss on extinguishment of debt | – | 391 | 1,256 |
| Underlying profit before taxation | 14,333 | 13,915 | 30,069 |

Notes to the Financial Statements

for the six months ended 31 December 2011

9. Analysis of Net Borrowings

| | As at 31.12.11 £'000 | As at 31.12.10 £'000 | As at 30.06.11 £'000 |
|--|----------------------------|----------------------------|----------------------------|
| Bank loans and overdraft | (60,656) | (66,759) | (63,746) |
| Finance leases and hire purchase contracts | (546) | (978) | (841) |
| Cash and cash equivalents | 15,131 | 18,089 | 30,496 |
| | (46,071) | (49,648) | (34,091) |

10. Acquisition of Genitrix Limited

During the period the Group paid a further £500,000 in respect of the acquisition of *Genitrix* Limited on the achievement of a milestone target. The maximum further consideration payable is £300,000.

11. Foreign Exchange Rates

The following exchange rates have been used in the translation of the results of foreign operations:

| | Average rate for the six months ended 31.12.11 | 31.12.10 | Closing rate at 31.12.11 |
|--------------|--|----------|-----------------------------|
| Danish krone | 8.5769 | 8.81435 | 8.8698 |
| US dollar | 1.5919 | 1.56584 | 1.5453 |
| Euro | 1.1521 | 1.18274 | 1.1933 |

12. Post Balance Sheet Events

Acquisition of HY-50

On 31 January 2012 the Group acquired the worldwide rights (excluding Canada) to *HY-50*, an equine lameness product. The total consideration was 8.03 million Canadian dollars (£5.1 million) which was paid in cash on completion.

The fair value of the asset acquired has been provisionally assessed at £5.1 million which has been allocated to product rights.

13. Related Party Transactions

There have been no new related party transactions that have taken place in the first six months of the current financial year.

Independent Review Report to Dechra Pharmaceuticals PLC

Introduction

We have been engaged by the Company to review the condensed set of financial statements in the half-yearly financial report for the six months ended 31 December 2011 which comprises the Condensed Consolidated Income Statement, the Condensed Consolidated Statement of Comprehensive Income, the Condensed Consolidated Statement of Financial Position, the Condensed Consolidated Statement of Changes in Shareholders' Equity, the Condensed Consolidated Statement of Cash Flows and the related explanatory notes. We have read the other information contained in the half-yearly financial report and considered whether it contains any apparent misstatements or material inconsistencies with the information in the condensed set of financial statements.

This report is made solely to the Company in accordance with the terms of our engagement to assist the Company in meeting the requirements of the Disclosure and Transparency Rules ("the DTR") of the UK's Financial Services Authority ("the UK FSA"). Our review has been undertaken so that we might state to the Company those matters we are required to state to it in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company for our review work, for this report, or for the conclusions we have reached.

Directors' Responsibilities

The half-yearly financial report is the responsibility of, and has been approved by, the Directors. The Directors are responsible for preparing the half-yearly financial report in accordance with the DTR of the UK FSA.

As disclosed in note 1, the annual financial statements of the Group are prepared in accordance with IFRSs as adopted by the EU. The condensed set of financial statements included in this half-yearly financial report has been prepared in accordance with IAS 34 Interim Financial Reporting as adopted by the EU.

Our Responsibility

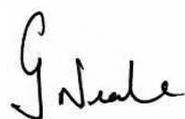
Our responsibility is to express to the Company a conclusion on the condensed set of financial statements in the half-yearly financial report based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements (UK and Ireland) 2410 Review of Interim Financial Information Performed by the Independent Auditor of Entity issued by the Auditing Practices Board for use in the UK. A review of interim financial information consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (UK and Ireland) and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the condensed set of financial statements in the half-yearly financial report for the six months ended 31 December 2011 is not prepared, in all material respects, in accordance with IAS 34 as adopted by the EU and the DTR of the UK FSA.



Graham Neale

for and on behalf of KPMG Audit Plc
Chartered Accountants
21 February 2012

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Trademarks

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